

Video Meetings for Sales Professionals

Close more deals by engaging customers anywhere with face-to-face meetings from any device.



User Scenarios

Multi-party sales calls and prospecting

Meet with customers anywhere, via any device, and deliver highly effective sales pitches.

Sales forecasts and QBRs

Combine interactive video calls with content sharing for more personal, productive collaboration.

Recruiting and hiring

Vet candidates quickly, establish culture match, and scale your team with no-fail video interviews.

All-hands meetings and training

Engage global sales teams in multi-party meetings and more productive training sessions.

“After a thorough evaluation, from POC to Pilot, we have standardized on BlueJeans based on tremendously positive user feedback. We use BlueJeans for interviewing, training, establishing culture fit, and driving face-to-face interactions for internal and external meetings from San Francisco to Singapore, Dublin to Sydney where audio-only doesn’t cut it. BlueJeans helps LinkedIn communicate better.”

– SAM LEWIS, GLOBAL LEAD, SALES EFFECTIVENESS, LINKEDIN

Features

One platform

All-in-one HD video, audio, and web conferencing with no download required.

Fast to join

One-touch, 5 second join time from any room system, laptop or mobile device with no dial-in numbers or passcodes.

Useful integrations

Sync with commonly used productivity tools, messaging applications and calendar systems.

Nothing to install

Full 2-way video meetings via major browsers including Chrome, Firefox, Safari, and more.

Large scale event control

Host controls for Q&A, polling, muting, and presenter management during town halls, trainings, and webinars.

Room compatibility

Take advantage of existing room systems across your office.

Meeting recording

Record any sales call or meeting and save it for easy playback and sharing.

Content sharing

Leading edge screen share and whiteboarding capabilities to enhance the customer experience.

Unparalleled sound

Crystal-clear Dolby Voice audio with background noise reduction.

Key Benefits

Touch-to-join simplicity

Minimize confusion and quickly start meetings with one-touch.

Attendee convenience

Maximize attendance using mobile app (iOS, Android), browsers, PC apps, room systems, and phone dial-in.

Improved forecasting

Achieve better forecast accuracy and team comradery by meeting face-to-face as a team to set goals.

Personalized interactions

Deliver high-touch service to customers from any video-enabled room system or smart device.

Reduce travel related costs

Cut travel to client sites, maximize productivity, and reduce expenses by meeting via live video calls.

Expedite hiring processes

Read body language and quickly assess culture fit when hiring new team members.